Message

From: Kat West [kwest@skeo.com]
Sent: 2/19/2020 6:04:26 PM
To: Denman, Bill [Denman.Bill@epa.gov]; Steve Carter [scarter@nalt.org]
Subject: Re: Introduction EPA & NALT

Thanks Bill! Tomorrow (2/20) at 11am ET still works for me.

From: Denman, Bill <Denman.Bill@epa.gov>
Sent: Wednesday, February 19, 2020 9:14:59 AM
To: Steve Carter <scarter@nalt.org>; Kat West <kwest@skeo.com>
Subject: RE: Introduction EPA & NALT

Hi Everyone,

My apologies for not getting back with you sooner. I am free tomorrow (2/20) at 11:00 if that still works for you both.

Thanks,
Bill

William C. Denman, P.E.
Chief, Redevelopment and Chemicals Branch
Land, Chemicals and Redevelopment Division

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LCRD - Protecting human health and the environment through responsible waste management, effective chemical safety, and collaborative redevelopment of contaminated land.

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From: Steve Carter <scarter@nalt.org>
Sent: Tuesday, February 11, 2020 9:14 PM
To: Kat West <kwest@skeo.com>; Denman, Bill <Denman.Bill@epa.gov>
Subject: RE: Introduction EPA & NALT

Hi Kat,

Thanks for your email and introduction (great webinar last week by the way!)

Bill, nice to meet you and I look forward to engaging. Two of NALT's Board Directors happen to be Crimson alum and will be glad to know about the connection. We also have two full-time staff currently working out of the Atlanta metro area including NALT's Senior Director of Conservation Biology. I regularly visit for housekeeping and perhaps there's an opportunity to meet in person. In the meantime, any of the conference call dates Kat suggested work for me. Let me know what work best and we'll lock in. Thanks and I'm looking forward to it.

Best,

Steven W. Carter
President
Phone: 610-388-3670 | Cell: 610-420-7037

From: Kat West <kwest@skeo.com>
Sent: Monday, February 10, 2020 12:49 PM
To: Steve Carter <scarter@nalt.org>; Bill Denman <denman.bill@epa.gov>
Subject: Introduction EPA & NALT

Hi Bill and Steve, happy Monday!

I wanted to begin making introductions between EPA and the North American Land Trust by starting with the two of you. EPA has expressed interest in creative strategies like conservation easements to support site redevelopment and Steve has expressed interest in working with more companies and redevelopers on contaminated properties...so I think there is great potential here.

Bill Denman is the EPA Region 4 Redevelopment and Chemicals Branch Chief. Bill is one of the most creative redevelopment experts I've ever known and has a specific interests in land trusts. Bill also has a great connection with BASF. Steve Carter is the President of the NALT which was involved in the Santa Susana site in California.

Should we set up a conference call to talk? Below are some potential dates/times:

- Thursday, Feb 13th at 11 am ET
- Friday, Feb 14th at 11 am ET
- Wed, Feb 19th at 11 am ET
- Thurs, Feb 20th at 11 am ET

With warm regards,

Kat West
Senior Associate
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