Marketing Management System Form
Action Cover Sheet

US EPA RECORDS CENTER REGION 5
465034

(Anticipated) Proposal # _____ (system assigned)

Project # 04011.99

Service Group or Branch ARCS

Date Sept. 29, 1993

Completed By Carl Malson

Title EPA/ARCS - Albion Sheridan RI/FS

Contact Tom Short

Client U.S.EPA

Check the Appropriate Box(es)

	Anticipated	Received	Submitted	Data Maintenance	Authorization	No Bid, Cancelled or Lost (please indicate)
Client/Contact						
RFP						
Q&E						
Proposal						
Project						

Notes

This Action Cover Sheet may be used to indicate the activity you would like to initiate. Please check the appropriate box(es) and indicate the type of activity (PR = New Project Proposal or New Project, CO = Change Order, or CR = Contract Renewal) you wish to initiate. You may further explain your intentions in this Notes Section.

This action opens suffix .99 and allocates the entire Albion Sheridan Landfill RI/FS budget to suffix .99. At the same time, this action leaves all current suffix's (.00 - .06) in place, but reduces the authorized amount for each of the current suffix's to zero. All current suffix's should "REPORT WITH" suffix .99.

Marketing Managen nt System
Marketing Activity Maintenance Sheet

(Anticipated) Proposa
(New) Project # 04c11.99 Proposal? No
Connecting Project #
Type PR Status AN Auth Type C I-C? No I-S? No Effort
9/29/93 actual date — 9/27/93 track date

Project Title ARCS - Albion Sheridan RI/FS
Desc Albion-Sheridan Twp. Landfill RI/FS (11-5LAN)

Sales Rep.
Prop. Manager
Proj. Manager Robert Phillips
Principal Robert Phillips

Contact ~~Vogtman~~ Short Patricia Thomas ~~Ms.~~ Mr.
last first mi (Mr/Ms)
Project Officer Corp Contact?
professional title
Client Type Public Admin. - 95
Client Name U.S. Environmental Protection Agency

Contact Address U.S. Environmental Protection Agency
77 West Jackson Blvd., (HSM-5J)
City Chicago St IL Zip 60604
Telephone (312) 886-9553
FAX (312) 886-0753
Contact Rep Carl Malsom
Client Manager ~~Carl Malsom~~
Corporate Manager Carl Malsom

Codes: Corporate Sales Account
Service Group Marketing Account 51320 51340
Service Group 0700 Primary Labor Code 1320,1340

Budget Overhead ~~1.8549~~ 1.786
Experience Codes 114 255 292
Impact Programs

Proposal: Probability ___% RFP Exp. ___/___/___ Proposal Due ___/___/___ ___:___
Decision Exp. ___/___/___ Follow-up Date ___/___/___

Proposed / authorized expenses (monthly or total estimate)

Labor	860,335	Start Date	1/1/92	Job Site (nearest city)	
Subcon.	228,350	Quality Review Date	___/___/___	Majority of Work Completed	in Office ☐ at Site ☐
Reimburs.	112,403	Stop Date	10/31/94	If at Site,	City, Village or Township / County / State
TOTAL	1,201,088				

Source:
Competition?

Labor Distribution Service Group Assignment Amounts						
	GR/GOVT	GR/ES 860,335	GR/FAC	ELS/GR	COL	BLOOM
	DET	MINN	MILW	IND	OTHER	

Intra-company, Intra-Summit, and Other Subcontracting Distribution								
	GR/GOVT	GR/ES	GR/FAC	ELS/GR	COL	BLOOM	DET	MINN
	MILW	IND	HMM	SEG/NASH	SEG	WWOS	OTHER 228,350	

Reimbursable Distribution					
	ELS/GR	ELS/DET	ELS/CLEVE	Lab Start Date	OTHER 112,403

BILLING ADDRESS:
U.S. Environmental Protection Agency
Financial Management Division(MD32)
ATTN: Accounts Payable Branch
Research Triangle Park, NC 27711

Bill with Project #

	Def.	Choice		Def.	Choice		Def.	Choice
Labor detail	Y	Y	Subtotal	N		Consult. detail	N	
Post billing	Y		Rate	Y	Y	Consult. subtotal	N	
Print A. R.	N	N	Expense detail	Y	Y	Upset limit	0	
Sort option	N	N	Cum. totals	N	N			

LABOR BILLING: Method 01 Markups ~~1.787~~ 1.736
Rate table
EXPENSE TERMS: Method 01 Markup 0.00
FEE TERMS: Method
Factors
Descrip.

Reimbursable expense accounts:

Expense markups:

Note:
Lost to:
Date 9/29/93
Prepared by Carl Malsom

Marketing Management System Form
Action Cover Sheet

(Anticipated) Proposal # _____ (system assigned)

Project # 04012.99

Service Group or Branch ARCS

Date Sept. 29, 1995

Completed By Carl Nelson

Title EPA/ARCS - Albion Sheridan CR

Contact Tom Short

Client U.S. EPA

Check the Appropriate Box(es)

	Anticipated	Received	Submitted	Data Maintenance	Authorization	No Bid, Cancelled or Lost (please indicate)
Client/Contact						
RFP						
Q&E						
Proposal						
Project						

Notes

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This action opens suffix .99 and allocates the entire Albion Sheridan Community Relations budget to suffix .99. At the same time, this action leaves all current suffix's (.00, .01 & ~~.02~~) in place, but reduces the authorized amount for each of the current suffix's to zero. All current suffix's should "REPORT WITH" suffix .99.

Marketing Management System
Marketing Activity Maintenance Sheet

(Anticipated) Proposal
(New) Project # 04012.99 Proposal? No
Connecting Project #
Type PR Status AN Auth Type C I-C? NO I-S? NO Effort
9/29/93 actual date 9/27/93 track date

Project Title ARCS - Albion Sheridan CR
Desc Albion - Sheridan Township Community Relations (12-5LAN)
Short Thomas Mr.

Sales Rep.
Prop. Manager
Proj. Manager Robert Phillips
Principal Robert Phillips

Contact ~~Vogtman~~ last ~~Patricia~~ first ~~Mr.~~ mi (Mr/Ms)
Project Officer professional title Corp Contact?
Client Type Public Admin. - 95
Client Name U.S. Environmental Protection Agency

Contact Address U.S. Environmental Protection Agency
77 West Jackson Blvd., (HSM-5J)
City Chicago St IL Zip 60604
Telephone (312) 886-9553
FAX (312) 886-0753
Contact Rep Carl Malsom
Client Manager Carl Malsom
Corporate Manager Carl Malsom

Codes: Corporate Sales Account
Service Group Marketing Account 51320 51340
Service Group 0700 Primary Labor Code 1320,1340

Budget Overhead ~~1.8549~~ 1.786
Experience Codes 114 255 292
Impact Programs

Proposal: Probability ___% RFP Exp. __/__/__ Proposal Due __/__/__ __:__
Decision Exp. __/__/__ Follow-up Date __/__/__

Proposed / authorized expenses (monthly or total estimate)

Labor	18,507	Start Date	3/1/92	Job Site (nearest city)	
Subcon.		Quality Review Date	__/__/__	Majority of Work Completed	in Office ☐ at Site ☐
Reimburs.	3,590	Stop Date	5/31/94	If at Site,	City, Village or Township / County / State
TOTAL	22,097				

Source:
Competition?

Labor Distribution Service Group Assignment Amounts	GR/GOVT	GR/ES	GR/FAC	ELS/GR	COL	BLOOM
		18,507				
	DET	MINN	MILW	IND	OTHER	

Intra-company, Intra-Summit, and Other Subcontracting Distribution	GR/GOVT	GR/ES	GR/FAC	ELS/GR	COL	BLOOM	DET	MINN
	MILW	IND	HMM	SEG/NASH	SEG	WWOS	OTHER	

Reimbursable Distribution	ELS/GR	ELS/DET	ELS/CLEVE	Lab Start Date	OTHER
				__/__/__	3,590

BILLING ADDRESS:
U.S. Environmental Protection Agency
Financial Management Division (MD32)
ATTN: Accounts Payable Branch
Research Triangle Park, NC 27711

Bill with Project #

	Def.	Choice		Def.	Choice		Def.	Choice
Labor detail	Y	Y	Subtotal	N		Consult. detail	N	
Post billing	Y		Rate	Y	Y	Consult. subtotal	N	
Print A. R.	N	N	Expense detail	Y	Y	Upset limit	0	
Sort option	N	N	Cum. totals	N	N			

LABOR BILLING: Method 01 Markups ~~1.78~~ 1.736
Rate table
EXPENSE TERMS: Method 01 Markup 0.00
FEE TERMS: Method
Factors
Descrip.

Reimbursable expense accounts:

Expense markups:

Note:
Lost to:
Date
Prepared by

Marketing Management System Form
Action Cover Sheet

Proposal # _____ (system assigned)
Project # 04011
Division WWESD
Date 7/28/92
Completed By C. Malsom

Title ALBION - SHERIDAN
Contact Patricia Vogtman
Client U.S. EPA - Region V

Check the Appropriate Box(es)

	Submission	Data Maintenance	Authorization	Lost
Client/Contact				
Q&E				
Proposal				
Project			PR	

Notes

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~~CHANGE ORDER~~

OPEN SUFFIXES

.03, .04, .05

Marketing Management System
Marketing Activity Maintenance Sheet

Proposal #
(New) Project #
Connecting Project # 04011.

Project Title ALBEON - SHERIDAN
Desc

Type CO Status AU Authorization type C
7/27/92 actual date
7/27/92 track date

Contact Vogtman (last) Patricia (first) __ (mi)
title

Contact Address 230 South Dearborn Street (5HSM-12)
City Chicago St IL Zip 60604
Telephone (312) 886-9553
FAX (312) 353-6775

Client Name U.S. EPA - Region V
Client Address (same)
City St Zip
Telephone: ( )
FAX ( )

Client Type Governmental
Proposal Manager
Project Manager Robert W. Phillips
Contact Rep Carl Malsom
Client Manager Robert W. Phillips

Marketing acc't #'s 51300
Primary Labor Code 13000
Impact Programs
Experience Code 033 255 292

Proposed / authorized expenses:
Labor
Subcon
Reimburs
TOTAL

Probability %
Budget Overhead ~~185.49%~~ 178.7
Proposal due
Decision exp

Interview date
Follow-up date
Start date
Quality review date
Stop date 05/01/93
Job site zip
Export to MHP

NOTE:

Detailed Proposal Instruction
Technical Reviews Requested
Project Profiles Requested
Report date
Remarks:

Labor Distribution Division Assignment	GSD	ESD	FECMD	ELD	OHIO	IND
Amounts and Reimbursable Distribution	DET	CSG	GRAPHICS	OTHER	Lab Reimb Exp	Other Reimb Exp

BILLING ADDRESS:
U.S. Environmental Protection Agency
Finance Management Division (MD32)
Research Triangle Park, NC 27711
Accounts Payable Branch
Contract No. 68-W8-0079

Bill with Project # 04011.01

	Def.	Choice		Def.	Choice		Def.	Choice
Labor detail	Y		Subtotal	N		Consult. detail	N	
Post billing	Y		Rate	Y		Consult. subtotal	N	
Print A. R.	N		Expense detail	Y		Upset limit	0	
Sort option	N		Cum. totals	N				

LABOR BILLING: Method 01 Markups 0.00 ~~185.49~~
Rate table
EXPENSE TERMS: Method 01 Markup 178.7
FEE TERMS: Method ~~00~~
Factors
Descrip.

Reimbursable expense accounts:

Expense markups:

Date 7/28/92
Prepared by C. Malsom

Marketing Management System
Detailed Distribution Sheet (ESD)

Propo: _____
(New) Project # _____
Connecting Project # 04011

LABOR
Labor Code Numbers

Suffix	Title	1300 Adm	1301 Cler	1302 QA	1303 H&S	1310 Field	1311 Tank	1320 E Eng	1330 Rem T	1340 Geol
.03	RI Report									
.04	RA Report									
.05	FS Report									

LABOR (Cont.)
Labor Code Numbers

Suffix	Title	1350 E Mng	1351 ESA	1352 ERA	1353 E Mon	1354 Air Q	1355 E Comp	1356 Data M	1360 Proj M	1370 Spec

NON-LABOR
Account Numbers
(enter only if your division has taken out the project number for this project)

Suffix	Title	Sub-Contract 530.40 Drill	Sub-Contract 530.90 Other Cont	Reimbursable 560.00 Meal	Reimbursable 561.00 Mileage	Reimbursable 563.09 Print	Reimbursable 566.00 Post/Frt	Reimbursable 567.14 Lab	Reimbursable 568.13 Equip	Other

Date 7/20/92
Prepared by C. Malsom

8-01-91